

# Pacific Local Masters Swimming Committee

## STATEMENT OF FINANCIAL POSITION

As of December 31, 2017

	TOTAL			
	AS OF DEC 31, 2017	AS OF DEC 31, 2016 (PY)	CHANGE	% CHANGE
<b>ASSETS</b>				
Current Assets				
Bank Accounts				
1000000 Cash				
1000100 Wells Fargo Checking Account	133,283.59	132,042.93	1,240.66	0.93959%
1000200 Wells Fargo Savings Account	312,151.35	311,964.12	187.23	0.06002%
1000300 MNB CD	0.00	0.00	0.00	
<b>Total 1000000 Cash</b>	<b>445,434.94</b>	<b>444,007.05</b>	<b>1,427.89</b>	<b>0.32159%</b>
<b>Total Bank Accounts</b>	<b>\$445,434.94</b>	<b>\$444,007.05</b>	<b>\$1,427.89</b>	<b>0.32159%</b>
<b>Total Current Assets</b>	<b>\$445,434.94</b>	<b>\$444,007.05</b>	<b>\$1,427.89</b>	<b>0.32159%</b>
<b>TOTAL ASSETS</b>	<b>\$445,434.94</b>	<b>\$444,007.05</b>	<b>\$1,427.89</b>	<b>0.32159%</b>
<b>LIABILITIES AND EQUITY</b>				
Liabilities				
<b>Total Liabilities</b>			<b>\$0.00</b>	<b>0.00%</b>
Equity				
3000000 Opening Balance Equity	14,988.50	14,988.50	0.00	0.00%
3900000 Retained Earnings	429,018.55	372,157.76	56,860.79	15.27868%
Net Revenue	1,427.89	56,860.79	-55,432.90	-97.4888%
<b>Total Equity</b>	<b>\$445,434.94</b>	<b>\$444,007.05</b>	<b>\$1,427.89</b>	<b>0.32159%</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$445,434.94</b>	<b>\$444,007.05</b>	<b>\$1,427.89</b>	<b>0.32159%</b>

# Pacific Local Masters Swimming Committee

## BUDGET VS. ACTUALS: FY2017 - FY17 P&L

January - December 2017

	TOTAL			
	ACTUAL	BUDGET	REMAINING	% REMAINING
<b>Revenue</b>				
4000000 INCOME				
4010000 Registration	27.00		-27.00	
4011000 Membership Dues	149,146.00	158,000.00	8,854.00	5.6038%
4012000 Clubs Registration	710.00	800.00	90.00	11.25%
4014000 PacMasters Donations	3,439.00	5,000.00	1,561.00	31.22%
4015000 USMS Donations	3,383.00	200.00	-3,183.00	-1,591.50%
<b>Total 4010000 Registration</b>	<b>156,705.00</b>	<b>164,000.00</b>	<b>7,295.00</b>	<b>4.44817%</b>
4020000 Event Fee Income				
4020100 Meet Sanction Fees		200.00	200.00	100.00%
4020200 Open Water Sanction Fees	7,111.00	6,000.00	-1,111.00	-18.51667%
4020300 Meet Management Services	3,780.00	11,000.00	7,220.00	65.63636%
4020400 Sanction Bond Deposits	1,650.00	2,550.00	900.00	35.29412%
<b>Total 4020000 Event Fee Income</b>	<b>12,541.00</b>	<b>19,750.00</b>	<b>7,209.00</b>	<b>36.50127%</b>
4070000 Other Income				
4070200 Video Rental		200.00	200.00	100.00%
4070500 PacMasters Meet	1,701.00	25,000.00	23,299.00	93.196%
4070900 Misc. Other Income	21.00	2,000.00	1,979.00	98.95%
<b>Total 4070000 Other Income</b>	<b>1,722.00</b>	<b>27,200.00</b>	<b>25,478.00</b>	<b>93.66912%</b>
4090000 Bank Interest	187.23	250.00	62.77	25.108%
<b>Total 4000000 INCOME</b>	<b>171,155.23</b>	<b>211,200.00</b>	<b>40,044.77</b>	<b>18.96059%</b>
<b>Total Revenue</b>	<b>\$171,155.23</b>	<b>\$211,200.00</b>	<b>\$40,044.77</b>	<b>18.96059%</b>
<b>GROSS PROFIT</b>	<b>\$171,155.23</b>	<b>\$211,200.00</b>	<b>\$40,044.77</b>	<b>18.96059%</b>
<b>Expenditures</b>				
6000000 EXPENSE				
6100000 Office and Administrative				
6100110 Supplies	1,068.28	3,000.00	1,931.72	64.39067%
6100120 Postage	1,732.86	1,000.00	-732.86	-73.286%
6100130 Printing		500.00	500.00	100.00%
6100300 Telephone	667.98	600.00	-67.98	-11.33%
6100310 Conference Calls	1,586.82	2,500.00	913.18	36.5272%
6100330 Web Conferencing	545.00	2,000.00	1,455.00	72.75%
6100350 Meeting Equipment		100.00	100.00	100.00%
6100400 Rule Books	120.00	200.00	80.00	40.00%
6100450 File Storage	1,136.00	1,250.00	114.00	9.12%
6100500 Meeting Room Rental	250.00	1,400.00	1,150.00	82.14286%
6101200 Office		100.00	100.00	100.00%
Travel/Training/Entertainment				
6101999 Office Administrative Contractor	24,878.59	35,000.00	10,121.41	28.91831%
6102000 Bank Fees/NSF Return Checks	19.35	100.00	80.65	80.65%
6102100 Renewal Notices		300.00	300.00	100.00%
6109000 Misc. Office Expenses	189.98	2,500.00	2,310.02	92.4008%

	TOTAL			
	ACTUAL	BUDGET	REMAINING	% REMAINING
<b>Total 6100000 Office and Administrative</b>	<b>32,194.86</b>	<b>50,550.00</b>	<b>18,355.14</b>	<b>36.31086%</b>
6200000 Executive Committees				
6210000 Chairman				
6210110 Chair Office/General Admin. Expenses	3,281.75	4,000.00	718.25	17.95625%
6210200 Chair Travel/Entertainment	1,405.10	750.00	-655.10	-87.34667%
<b>Total 6210000 Chairman</b>	<b>4,686.85</b>	<b>4,750.00</b>	<b>63.15</b>	<b>1.32947%</b>
6220000 Treasurer				
6220110 Acctg Online Services	989.45	800.00	-189.45	-23.68125%
6220120 Filling Fees	60.00	100.00	40.00	40.00%
<b>Total 6220000 Treasurer</b>	<b>1,049.45</b>	<b>900.00</b>	<b>-149.45</b>	<b>-16.60556%</b>
6230000 Secretary		100.00	100.00	100.00%
6240000 Awards				
6240100 Swimmer of the Year	5,260.00	5,000.00	-260.00	-5.20%
6240130 Service/Achievement	804.14	1,500.00	695.86	46.39067%
6240160 Coach of the year	72.64	200.00	127.36	63.68%
<b>Total 6240000 Awards</b>	<b>6,136.78</b>	<b>6,700.00</b>	<b>563.22</b>	<b>8.40627%</b>
6250000 Hospitality	455.10	2,500.00	2,044.90	81.796%
6260000 Scheduling	228.00	250.00	22.00	8.80%
<b>Total 6200000 Executive Committees</b>	<b>12,556.18</b>	<b>15,200.00</b>	<b>2,643.82</b>	<b>17.39355%</b>
6300000 Pool Meets				
6310000 Sanction/Meet Operations				
6310100 USMS Pool Sanction Fees	1,150.00	700.00	-450.00	-64.28571%
6310399 Contract Service for HyTek	6,750.00	10,000.00	3,250.00	32.50%
6310400 Pools/Meet Sanction (Bond) Refund	1,900.00	2,400.00	500.00	20.83333%
6310500 PacMasters Meets	8,039.72	29,500.00	21,460.28	72.74671%
6310600 Meet Incentives	3,074.00	5,000.00	1,926.00	38.52%
6310650 Pool Meet Bonuses	550.00	300.00	-250.00	-83.33333%
6310700 Championship Meet Awards	6,832.19	5,500.00	-1,332.19	-24.22164%
6310750 Championship Meet Incentive	2,500.00	2,500.00	0.00	0.00%
6310900 Meet Equipment	428.53	2,000.00	1,571.47	78.5735%
<b>Total 6310000 Sanction/Meet Operations</b>	<b>31,224.44</b>	<b>57,900.00</b>	<b>26,675.56</b>	<b>46.07178%</b>
6320000 Officials				
6320100 Officials Registration		600.00	600.00	100.00%
6320150 Officials Clinics		100.00	100.00	100.00%
6320200 Officials Travel to Nationals	1,329.19	2,300.00	970.81	42.20913%
6320250 Officials Local Travel Reimbursement	399.35	3,400.00	3,000.65	88.25441%
6320900 Officials Clothing		500.00	500.00	100.00%
<b>Total 6320000 Officials</b>	<b>1,728.54</b>	<b>6,900.00</b>	<b>5,171.46</b>	<b>74.9487%</b>
6338000 VP Pool Meets Discretionary		2,000.00	2,000.00	100.00%
<b>Total 6300000 Pool Meets</b>	<b>32,952.98</b>	<b>66,800.00</b>	<b>33,847.02</b>	<b>50.66919%</b>
6400000 Open Water Expenses				
6400500 USMS OW Sanction Fees	9,385.00	7,000.00	-2,385.00	-34.07143%
6401200 Evaluator Travel Reimbursement	239.50	900.00	660.50	73.38889%
6401300 Safety Vehicle Subsidy	1,000.00	5,000.00	4,000.00	80.00%
6401400 Open Water Points Awards	1,638.77	3,000.00	1,361.23	45.37433%

	TOTAL			
	ACTUAL	BUDGET	REMAINING	% REMAINING
6401500 Trailer&Buoy Maint. & Equip. Purchase		6,200.00	6,200.00	100.00%
6401550 Trailer Storage	2,100.00	1,200.00	-900.00	-75.00%
6470100 Open Water Training/Clinics		2,500.00	2,500.00	100.00%
6480000 VP Open Water Discretionary		2,000.00	2,000.00	100.00%
<b>Total 6400000 Open Water Expenses</b>	<b>14,363.27</b>	<b>27,800.00</b>	<b>13,436.73</b>	<b>48.33356%</b>
6500000 Communication & Technology				
6510000 Publications - Electronic				
6510100 Constant Contact	1,638.00	2,200.00	562.00	25.54545%
6510599 Freelance Writers		3,000.00	3,000.00	100.00%
<b>Total 6510000 Publications - Electronic</b>	<b>1,638.00</b>	<b>5,200.00</b>	<b>3,562.00</b>	<b>68.50%</b>
6520000 Web Site				
6520100 Web Internet Provider	603.44	800.00	196.56	24.57%
6520150 Software - Web Site	163.26	2,900.00	2,736.74	94.37034%
6520599 Webmaster Contractor	6,000.00	6,600.00	600.00	9.09091%
6520999 Other Web Contractors	1,127.50	3,000.00	1,872.50	62.41667%
<b>Total 6520000 Web Site</b>	<b>7,894.20</b>	<b>13,300.00</b>	<b>5,405.80</b>	<b>40.64511%</b>
6530000 Technology				
6530150 Software - Technology	477.88	100.00	-377.88	-377.88%
6530599 Contractors - Technology		50.00	50.00	100.00%
<b>Total 6530000 Technology</b>	<b>477.88</b>	<b>150.00</b>	<b>-327.88</b>	<b>-218.58667%</b>
6540000 Marketing/Public Relation				
6540100 Advertising		100.00	100.00	100.00%
6540300 Marketing Printing		500.00	500.00	100.00%
<b>Total 6540000 Marketing/Public Relation</b>		<b>600.00</b>	<b>600.00</b>	<b>100.00%</b>
6550099 Other Communic. & Tech. Professional Services		2,000.00	2,000.00	100.00%
6580000 VP Communication & Techn. Discretionary		2,000.00	2,000.00	100.00%
<b>Total 6500000 Communication &amp; Technology</b>	<b>10,010.08</b>	<b>23,250.00</b>	<b>13,239.92</b>	<b>56.94589%</b>
6600000 Clubs and Coaches				
6600100 Coaches Scholarship	872.00	3,000.00	2,128.00	70.93333%
6600200 Coaches Travel Reimbursement		600.00	600.00	100.00%
6600500 Coaches Clinic Facilities Rental		800.00	800.00	100.00%
6600550 Other Coaches Clinics Expense		2,000.00	2,000.00	100.00%
6600599 Coaches Clinic Stipends		5,000.00	5,000.00	100.00%
6600900 Coaches Clinic Sponsorship	3,790.05		-3,790.05	
6680000 VP Club and Coaches Discretionary		2,000.00	2,000.00	100.00%
<b>Total 6600000 Clubs and Coaches</b>	<b>4,662.05</b>	<b>13,400.00</b>	<b>8,737.95</b>	<b>65.20858%</b>
6700000 Convention				
6700100 Delegates Registration	5,940.00	6,000.00	60.00	1.00%
6700200 Delegates' Expense Reimbursement	13,854.39	14,000.00	145.61	1.04007%
6700300 Convention Hotel	13,227.84	13,000.00	-227.84	-1.75262%
6700900 Other Convention Costs	635.27	1,000.00	364.73	36.473%
<b>Total 6700000 Convention</b>	<b>33,657.50</b>	<b>34,000.00</b>	<b>342.50</b>	<b>1.00735%</b>

	TOTAL			
	ACTUAL	BUDGET	REMAINING	% REMAINING
6800000 Annual Meeting				
6800100 Annual Mtg. Room Rental	2,782.00	3,500.00	718.00	20.51429%
6800300 Annual Mtg. Catering & Food Supplied	8,944.71	7,000.00	-1,944.71	-27.78157%
6800400 Annual Mtg. Pool Rental		600.00	600.00	100.00%
6800500 Annual report	492.97	3,000.00	2,507.03	83.56767%
6800900 Other Annual Meeting costs	340.74		-340.74	
6800999 Annual Mtg. Speaker Fees	5,500.00	5,000.00	-500.00	-10.00%
<b>Total 6800000 Annual Meeting</b>	<b>18,060.42</b>	<b>19,100.00</b>	<b>1,039.58</b>	<b>5.44283%</b>
6900000 USMS Dues				
6901000 USMS Individuals Membership	9,030.00	6,992.00	-2,038.00	-29.1476%
6901100 PacMasters Scholarship and over 85	1,990.00	1,271.00	-719.00	-56.56963%
6902000 USMS Clubs Registrations		287.00	287.00	100.00%
6905000 USMS Donations	50.00	200.00	150.00	75.00%
<b>Total 6900000 USMS Dues</b>	<b>11,070.00</b>	<b>8,750.00</b>	<b>-2,320.00</b>	<b>-26.51429%</b>
6990000 Other Income/Expenses				
6990100 PacMasters Grants & Gifts	200.00	2,000.00	1,800.00	90.00%
<b>Total 6990000 Other Income/Expenses</b>	<b>200.00</b>	<b>2,000.00</b>	<b>1,800.00</b>	<b>90.00%</b>
<b>Total 6000000 EXPENSE</b>	<b>169,727.34</b>	<b>260,850.00</b>	<b>91,122.66</b>	<b>34.93297%</b>
Uncategorized Expenditure		250.00	250.00	100.00%
<b>Total Expenditures</b>	<b>\$169,727.34</b>	<b>\$261,100.00</b>	<b>\$91,372.66</b>	<b>34.99527%</b>
<b>NET OPERATING REVENUE</b>	<b>\$1,427.89</b>	<b>\$ -49,900.00</b>	<b>\$ -51,327.89</b>	<b>102.8615%</b>
<b>NET REVENUE</b>	<b>\$1,427.89</b>	<b>\$ -49,900.00</b>	<b>\$ -51,327.89</b>	<b>102.8615%</b>